

# KOMEK Machinery Kazakhstan is an official distributor of KOMATSU, BOMAG

#### More than an 18 years of successful work

We are the distributor of a premium-class machinery providing its maintenance and service.

#### Complete distribution cycle:

- 1. Recommendations for our customers on selection of efficient machinery fleet;
- 2. Delivery, assembly, start-up of new machinery;
- 3. Guarantee and post-guarantee service support;
- 4. Selection and supply of spare parts;
- 5. Overhaul of components and assemblies in our Rebuild Center.

## We can help you to expedite your process of machinery purchasing and operation



#### Financial solutions for you

Leasing, Financial lease, Trade-in, Dry rental



### KOMATSU certified service center

300+ employees, own spare parts warehouses, 50+ service vehicles



### On-site service and rotational shift service

Guarantee for machinery efficiency



### Extended guarantee: up to 6 months or 8000 motor/h\*

Only original KOMATSU spare parts are used



### Introductory briefing for operators

From experienced instructors of KOMATSU machinery trained at the KOMATSU center



#### The best cost of ownership

Reliability of machinery

Maintenance span

High-quality service

<sup>\*</sup> Standard guarantee applies to KOMATSU construction machinery



## Financial solutions for a profitable purchase

#### Deferred payment before delivery

Advance payment from 30%. The remainder - before delivery without interest for financing. Minimal package of documents for financial verification.

#### Financial lease

Down payment – from 30% of the value of the leased item Rental period - from 6 to 12 months.

Payments - cumulative monthly payments calculated taking into account an annual discount rate.

#### Purchase of the used KOMATSU machinery (Trade-in)

Our specialist will assess the technical condition of your machinery. Qualified assessment of the cost and technical condition. Prompt machinery purchase decision-making process.

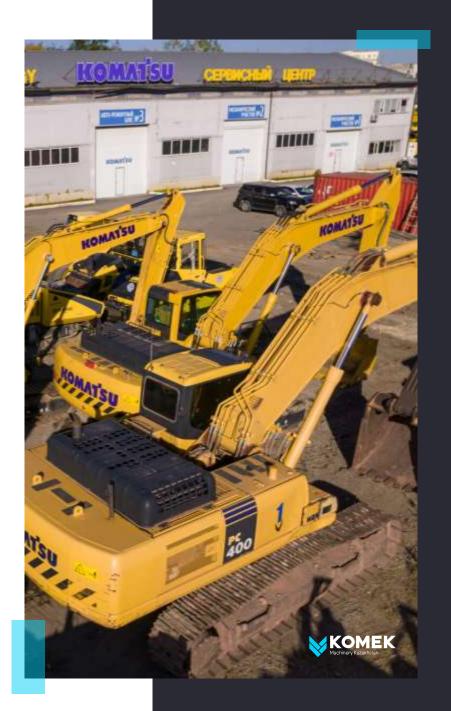
### We provide maintenance services in our certified Rebuild Center

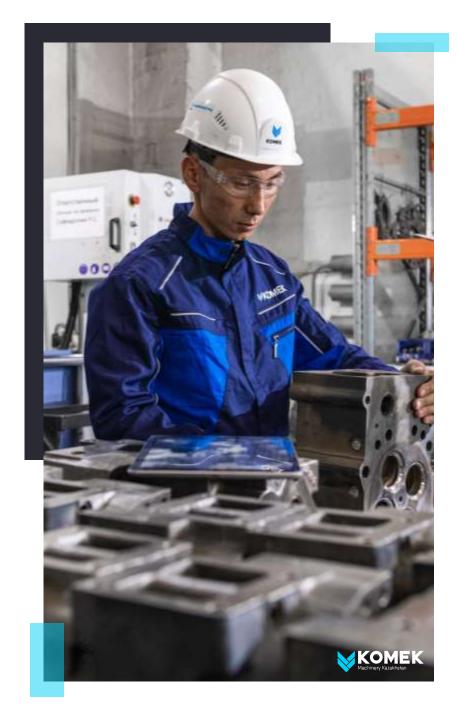
#### Services:

- Repair of diesel engines of construction and mining equipment.
- Repair of transmissions (Gearbox and Hydraulic transformer).
- Machining process of basic engine parts (engine cylinder block, cylinder head, crankshaft, connecting rods).

#### **Advantages:**

- The resource of restored unit is not less than 80% of the new one.
- 6 to 12 months or 3000-6000 motor hours of guarantee on remanufactured components using original spare parts.
- Restoration is faster than ordering and shipping a new engine.





## We provide maintenance services in our certified Rebuild Center

1500 м2 +

Rebuild area

300 +

Components and assemblies have been restored

#### 15 machines +

The center is equipped with the most modern, highprecision and semi-automatic equipment

#### K-WINS - IT system

Used to support overhaul of engines, designed and used for KOMATSU factories

#### **Repair and Restoration**

Carried out by our certified service technicians

#### Full range of KOMEK Machinery Kazakhstan services

- Recommendations for the selection of machinery fleet, additional equipment and spare parts
- Consulting on operation and maintenance
- Visits to manufacturing plants (in Japan, Germany, etc.)
- Contract formation, transaction support and provision of documents
- ▼ Storage of machinery at the company's site
- ✓ Assembling, pre-sales preparation and start-up operations

- KOMTRAX system activation (a remote fleet monitoring system)
- ▼ Technical condition monitoring
- Delivery of machinery from the factory to the customer's facility
- Service and repair
- Supply of original spare parts
- ▼ Restoration (overhaul) of components



#### We have a complete fleet of mining machinery

#### **Quarry machinery**

Excavators

Bulldozers

- Dump trucks
- Motor Graders
- Loaders



#### **Underground mining machinery**

- Drilling Rigs
- Loading and Hauling Machines
- Underground Dump Trucks







We develop recommendations for a selection of machinery fleet for the project implementation.

We provide the cost of ownership of machinery throughout its entire life cycle.

We are flexible to discuss purchase and machinery delivery terms and conditions.

#### We have a complete fleet of construction machinery

### KOMATSU



#### Road construction machinery

- Asphalt Pavers
- Soil Stabilizers / Recyclers
- Small Sealing (compaction) Equipment
- Compactors (Rollers)
- Soil Pulverizes
- Asphalt Plants



#### **Construction machinery**

- Excavators
- Bulldozers

- Loaders
- Motor Graders



#### **Municipal equipment**

Mini Excavators

Excavators - Loaders





We develop recommendations for a selection of machinery fleet for the project implementation.

We provide comparison data on benefits of KOMATSU and BOMAG.

We provide information on operating experience of our customers.

#### We have a component equipment

#### **Equipment and spare parts for heavy equipment**

- Buckets
- Blades
- Teeth

- Teeth systems
- Crowns
- Bucket protection

- Cutting edges
- Adapters



- An American company engaged in the production of expendables since 1947, one of the key manufacturers in the world.



- A leading Norwegian manufacturer of G.E.T (ground engaging tools) and a growing international player serving construction, quarry and mining industries.





We can offer an optimal solution in accordance with the performed work, providing most efficient, productive and economic work.



## 6 reasons to choose our machinery

- Better performance (combination of high speed, power and low fuel consumption)
- (2) Better reliability under the conditions of intensive use
- (3) Availability of factory assembly for low temperatures
- 4 Efficient fuel filtration system
- Availability of pre-installed remote control systems (KOMTRAX)
- (6) Environmental compliance

#### We work throughout Kazakhstan



#### **HEADQUARTER**

Astana



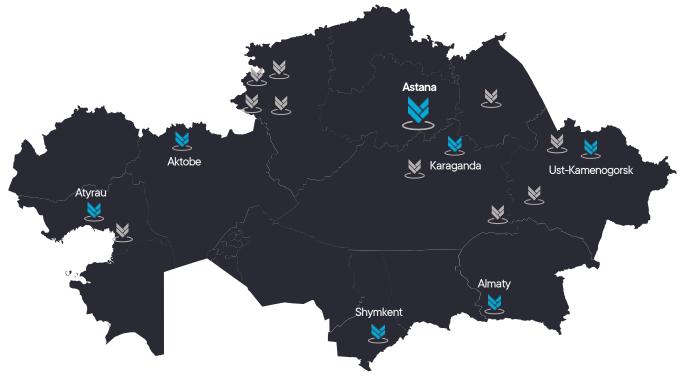
#### REPRESENTATIVE OFFICES

Ust-Kamenogorsk, Aktobe



#### **BRANCHES**

- Almaty
- Atyrau
- Karaganda
- Shymkent





#### SERVICE UNITS AT THE MACHINERY OPERATION FACILITIES

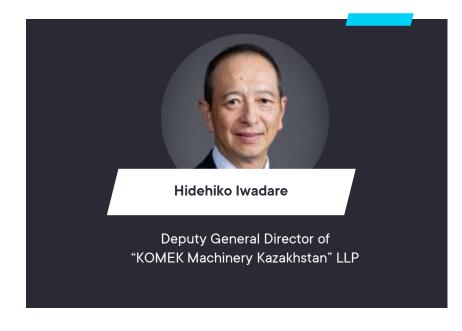
- "Varvarinskoye" JSC, Kostanay region
- "Bakyrchik Mining Enterprise" LLP, East Kazakhstan region
- "Zhairem Mining and Processing Plant" JSC, Karaganda region

- "Komarovskoye Mining Enterprise" LLP, Kostanay region
- Branch of "Aluminium of Kazakhstan" JSC, KBRU, Lisakovsk
- "KAZ Mineral Aktogay", East Kazakhstan region

- "Tengiz", Tengiz village, Kulsary
- "Vostochny opencast coal mine", Pavlodar region
- "Dolinnoe", Karaganda region

#### Our company is a part of the international corporation





**₩** MITSUI & CO.

95%

Participating interest of Mitsui & Co.,Ltd in "KOMEK Machinery Kazakhstan" LLP

112,8 bln. \$

Total assets

131

Offices in 63 countries

514

Subsidiaries and affiliated companies

Headquarter

Tokyo, Japan



5%

Participating interest of IKO Holding GmbH in "KOMEK Machinery Kazakhstan" LLP 7 countries

IKO Holding GmbH Group of companies is represented in 7 countries

Headquarter

Vienna, Austria

## Make an appointment with our representatives







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**Atyrau** 

4A, Turar Ryskulov str.

#### Karaganda

28, Bytovaya str., build. 1

**Shymkent** 

62/1, Tamerlan high road

#### **Aktobe**

34B, 312 Strelkovaya Diviziya ave.



